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PLANNING COMMISSION EXHIBIT #154

Robert C. Fusari Sr 8 Fencove Court Old Saybrook, CT 06475

January 10, 2005

Robert I. McIntyre, Chairman Old Saybrook Planning Commission Town of Old Saybrook 302 Main Street Old Saybrook, CT 06475

Re: The Preserve

Dear Chairman McIntyre:

I am unable to attend the continuation of the public hearing on January 12th because I will be out of town. Nonetheless, I want the Commission to be aware of my support for this proposal

I have been a resident and homeowner in Old Saybrook for over 45 years. In addition, I have been involved in residential development and construction for over 50 years. So that there is no misunderstanding, I have no direct or indirect involvement with the Preserve. In fact, the Preserve, could be considered serious competition for my business and for selfish business reasons, it would be easy to oppose.

It is my intention to bring a view and perspective as a long-time citizen of Old Saybrook tempered with 50 years of residential development experience. I have been very active in the Home Builders Association at the local, State, and National levels. Those activities have afforded me the opportunity to travel this country far and wide and to observe and study outstanding examples of sensitive and creative residential communities.

It is rare that an opportunity presents itself that will benefit not only the developer, but also the entire community. With almost two thirds of the property permanently preserved and protected at no cost to the taxpayers and a plan that is in harmony with the charm and character of historic Old Saybrook, I have no doubt that the Preserve, when completed, will also be an outstanding example of efficient, creative and responsible development.

The nay-sayers, the doomsday predictors, and the "preserve at any cost" oponents have had their say and, no doubt, influenced the plan of development. Now it is time for honest, pragmatic, realistic evaluation and decision making. I am confident you have the experience, knowledge, and courage to make the correct decision that is in the best interest of all of the citizens of Old Saybrook.

Sincerely

Robert C. Fusari Sr.